IMPORTANCE OF ENTREPRENEURSHIP SKILLS ON SELF-RELAINCE AND INDEPENDENT LIVING IN PERSONS WITH VISUAL IMPAIRMENT IN THE 21ST CENTURY

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Abstract

Entrepreneurship skills play a crucial role in fostering self-reliance and independent living among persons with visual impairment, especially in the 21st century, where economic sustainability is vital. This paper examines the impact of entrepreneurial competencies on the financial independence, social integration, and overall well-being of visually impaired individuals. It explores the essential entrepreneurship skills such as business management, financial literacy, innovation, and digital proficiency that empower persons with visual impairment to create sustainable livelihoods. The paper also highlights challenges faced, including limited access to capital, assistive technology, and inclusive training programs. Using a mixed-method approach, data was collected from visually impaired entrepreneurs and vocational training institutions to assess the effectiveness of entrepreneurship in enhancing selfreliance. Findings indicate that individuals with visual impairment who acquire relevant entrepreneurial skills demonstrate higher levels of economic independence, confidence, and social inclusion. The paper recommends the integration of entrepreneurship Skill into special needs curricula, increased access to financial support, and the use of adaptive technologies to enhance business operations. Ultimately, promoting entrepreneurship among persons with visual impairment is key to achieving financial autonomy, reducing dependency, and fostering an inclusive society.

Keywords: Entrepreneurship skills, self-reliance, visual impairment, independent living, financial inclusion, adaptive technology

Introduction

Entrepreneurship serves as a powerful catalyst for economic empowerment, offering individuals the means to generate income, attain self-sufficiency, and actively participate in societal development. For individuals with visual impairment, entrepreneurship is not merely a means of financial stability but also an essential tool for fostering independence and enhancing

social inclusion. Over the years, the perception of disability has shifted significantly, moving from a reliance on welfare-based models to a focus on skill development, self-employment, and the integration of assistive technologies (World Health Organization, 2021). As the global economy continues to evolve, it becomes increasingly crucial to provide persons with visual impairment with entrepreneurial skills that will enable them to navigate business environments effectively, optimize available resources, and build sustainable enterprises. The scope of entrepreneurship skills is broad, encompassing areas such as financial literacy, business management, digital proficiency, problem-solving, and innovation. These skills are particularly vital for individuals with visual impairment, as they help overcome employment barriers such as limited job opportunities, discrimination, and mobility constraints (Ganda & Ngwakwe, 2020). Research has shown that persons with disabilities who engage in entrepreneurial ventures tend to experience greater financial security, self-confidence, and autonomy than those who rely solely on conventional employment opportunities (OECD, 2019). Furthermore, entrepreneurship helps dismantle societal stereotypes that often perceive individuals with disabilities as being overly dependent or incapable of making significant include limited access to financial resources, the unavailability of inclusive training programs, inadequate assistive technology, and persistent societal biases (Ganda & Ngwakwe, 2020). Traditional vocational training programs often lack the integration of modern business strategies, technological advancements, and financial management skills that are crucial for successful entrepreneurship. Additionally, the absence of supportive policies and financial assistance programs makes it difficult for visually impaired entrepreneurs to expand their businesses and compete in mainstream markets.

Addressing these challenges requires collaborative efforts from governments, non-governmental organizations (NGOs) and Skills acquisition institutions. The implementation of inclusive entrepreneurship Skill, improved access to assistive technologies, and financial support mechanisms such as microloans and grants can significantly improve entrepreneurial opportunities for persons with visual impairment. Advances in technology, including screen readers, voice-activated software, and artificial intelligence (AI)-driven business tools, have created new possibilities for visually impaired entrepreneurs to participate in e-commerce, digital marketing, and online service provision (Kamaraj, 2021). This paper examines the influence of entrepreneurship skills on self-reliance and independent living among individuals with visual impairment in the 21st century. It highlights the key competencies required for success, analyzes the challenges faced by visually impaired entrepreneurs, and proposes strategies to enhance inclusive business opportunities. By advocating for robust policies and training initiatives that expand access to entrepreneurship resources, this paper underscores the significance of empowering individuals with visual impairment with the essential tools to thrive in a competitive economic environment.

Concept of Self Reliance

Self-reliance refers to an individual's or a community's capacity to depend on their own resources, abilities, and judgment to meet their needs and achieve their goals. This concept emphasizes autonomy, personal responsibility, and the minimization of reliance on external assistance. In the context of Nigeria, self-reliance has been a focal point in discussions about sustainable development and economic independence.

A paper by Kasali (2019) highlights the importance of self-reliance for displaced populations in Nigeria, advocating for strategies that enable individuals to rebuild their lives with dignity and reduce prolonged dependence on aid. Kasali emphasizes that fostering self-reliance among internally displaced persons (IDPs) is crucial for their successful reintegration into society and the economy. In the realm of academia, initiatives have been undertaken to promote self-reliance among Nigerian scholars. A recent project aims to establish a sustainable platform that empowers Nigerian academics to create, produce, and disseminate high-quality open access books. This endeavor seeks to foster academic self-reliance by reducing dependence on external publishing entities and encouraging local scholarship. Furthermore, the Nigerian government has recognized the need for self-reliance in its development policies. A critique of Nigeria's post-independence development strategies points out the challenges of over-dependence on foreign aid and the importance of cultivating self-sustaining economic practices. The paper suggests that achieving self-reliance requires a focus on human capital development and the diversification of the economy beyond oil dependency.

Concept of Visual Impairment

Visual impairment refers to a condition in which an individual experiences significant loss of vision that cannot be fully corrected with standard glasses, contact lenses, medication, or surgery. It ranges from partial sight loss to total blindness and can affect daily functioning, communication, mobility, and overall quality of life (World Health Organization [WHO], 2019). The severity of visual impairment is often categorized based on visual acuity and field of vision.

Types and Causes of Visual Impairment

Visual impairment can be classified into two main categories:

- 1. Low Vision A condition where an individual has limited vision despite the use of corrective lenses, making it difficult to perform everyday activities like reading and recognizing faces.
- 2. Blindness A more severe condition where an individual has little to no functional vision.

Several factors contribute to visual impairment, including:

Congenital conditions (e.g., congenital cataracts, albinism, optic nerve disorders).

Acquired diseases (e.g., glaucoma, diabetic retinopathy, age-related macular degeneration).

Trauma or injuries affecting the eyes.

Genetic disorders and neurological conditions affecting the optic nerve and brain (WHO, 2021).

Impact of Visual Impairment

Individuals with visual impairment often face challenges in Skill, employment, and social interactions. According to Bourne (2020), people with vision loss are more likely to experience lower Skill attainment and limited access to economic opportunities. However, with appropriate interventions such as assistive technologies, mobility training, and inclusive policies, many individuals with visual impairment can lead independent and productive lives (American

Foundation for the Blind, 2022).

Visual Impairment in Nigeria

In Nigeria, visual impairment remains a significant public health issue, with cataracts and glaucoma being the leading causes (Muhammad, 2020). Limited access to eye care services, poverty, and lack of awareness contribute to the high prevalence of preventable blindness in the country. Efforts by the Nigerian government and non-governmental organizations (NGOs) focus on improving early diagnosis, access to treatment, and rehabilitation services for visually impaired individuals (Adekoya, 2019).

Concept of Independent Living

Independent living refers to the ability of individuals, including those with disabilities, to exercise control over their lives, make their own decisions, and participate fully in society without unnecessary reliance on others. This concept is rooted in the philosophy that people with disabilities should have equal access to opportunities, resources, and services that enable them to live with dignity, self-sufficiency, and autonomy (United Nations, 2020).

Key Principles of Independent Living

- 1. Self-Determination Individuals should have the freedom to make choices about their Skill, employment, housing, and personal life
- 2. Equal Access to Opportunities Persons with disabilities should have access to Skill, employment, healthcare, and social services that support their independence (World Health Organization
- 3. Assistive Technologies and Support Services Tools such as screen readers, mobility aids, and adaptive technologies help individuals with disabilities lead independent lives.
- 4. Social Inclusion and Participation Independent living is not just about self-sufficiency but also about being an active member of society, including community engagement and civic participation
- 5. Independent Living for Persons with Disabilities

For persons with disabilities, including those with visual impairments, independent living means having access to the necessary resources and accommodations to perform daily tasks without complete dependence on caregivers. Organizations such as the Independent Living Movement advocate for policies that promote accessibility, employment opportunities, and personal autonomy (European Disability Forum, 2022).

Independent Living in Nigeria

In Nigeria, independent living remains a challenge for many individuals with disabilities due to barriers such as lack of accessible infrastructure, limited employment opportunities, and inadequate social support systems. However, efforts by the Nigerian government and non-governmental organizations (NGOs) have sought to improve access to assistive technologies, vocational training, and inclusive policies (Adelakun, 2020). The National Commission for Persons with Disabilities (NCPWD) was established to ensure the rights of persons with disabilities, including promoting independent living through Skill, employment, and social

inclusion initiatives (Federal Government of Nigeria, 2021). Independent living is a fundamental human right that allows individuals, including those with disabilities, to live with dignity and autonomy. By addressing barriers to accessibility, enhancing support systems, and promoting inclusive policies, societies can create environments that empower individuals to lead independent lives. In Nigeria, strengthening legal frameworks and expanding social services are crucial steps toward achieving true independence for persons with disabilities.

Entrepreneurship Skills and Persons with Visual Impairment

Entrepreneurship plays a crucial role in economic development, job creation, and financial independence. It allows individuals to create their own economic opportunities, thereby reducing dependence on traditional employment structures. For persons with visual impairment, entrepreneurship serves as a pathway to self-reliance, financial stability, and social inclusion. In many societies, visually impaired individuals face challenges in securing employment due to discrimination, accessibility barriers, and a lack of inclusive policies. Entrepreneurship provides an alternative route that enables them to leverage their skills, creativity, and available resources to build sustainable businesses. In the 21st century, technology has revolutionized entrepreneurship by offering innovative solutions such as digital marketing, e-commerce, and adaptive technologies that empower visually impaired individuals to run businesses efficiently. However, the success of these entrepreneurial ventures depends on acquiring essential skills such as financial literacy, business management, digital proficiency, problem-solving, and networking. This paper explores the critical entrepreneurship skills necessary for persons with visual impairment, the barriers they face, and strategies for promoting inclusive entrepreneurship.

Essential Entrepreneurship Skills for Persons with Visual Impairment

- 1. **Financial Literacy:** Financial literacy is fundamental to entrepreneurial success. It includes understanding budgeting, cash flow management, investment strategies, and financial planning. For visually impaired entrepreneurs, financial literacy is essential in making informed business decisions, managing expenses, and ensuring profitability. Digital financial tools such as screen-reader-friendly banking applications and voice-assisted accounting software can help visually impaired entrepreneurs track their finances effectively.
- 2. **Business Management:** Business management skills involve strategic planning, decision-making, and operational efficiency. Visually impaired entrepreneurs must develop skills in leadership, customer relationship management, and inventory control. Training programs that incorporate accessible learning materials, audio resources, and mentorship can enhance their business management capabilities.
- 3. **Digital Proficiency:** The digital era has transformed entrepreneurship by providing opportunities to engage in online businesses. Digital proficiency includes the ability to use adaptive technologies, navigate e-commerce platforms, and leverage social media for marketing. Tools such as screen readers, voice-command applications, and braille-supported devices enable visually impaired entrepreneurs to operate online businesses efficiently.
- 4. **Problem-Solving and Innovation:** Entrepreneurs must possess strong problem-solving skills to overcome business challenges. Innovation allows visually impaired individuals to adapt their businesses to market demands. For instance, some visually impaired

entrepreneurs have successfully established businesses in Braille printing, accessible software development, and tactile product manufacturing. Encouraging creativity and innovation through entrepreneurship Skill can help visually impaired individuals explore diverse business opportunities.

5. Networking and Collaboration: Building professional networks is crucial for business growth. Networking helps entrepreneur's access funding, mentorship, and business partnerships. Visually impaired entrepreneurs can benefit from joining business associations, attending entrepreneurship workshops, and collaborating with support organizations that advocate for disability-inclusive business practices.

Barriers to Entrepreneurship for Persons with Visual Impairment

Despite the potential benefits of entrepreneurship, persons with visual impairment encounter several challenges, including:

- 1. Limited Access to Capital Securing funding is a major challenge for visually impaired entrepreneurs. Traditional financial institutions often hesitate to provide loans due to perceived risks. Additionally, many visually impaired individuals lack collateral or credit history, making it difficult to obtain financial support. Government grants, microfinance programs, and crowd funding initiatives can help bridge this financial gap.
- 2. Lack of Inclusive Training Programs Entrepreneurship training programs often fail to accommodate the needs of visually impaired individuals. Traditional business Skill relies heavily on visual materials, making it inaccessible to those with vision loss. Developing inclusive training curricula with audio resources, Braille materials, and adaptive learning technologies can enhance access to entrepreneurship Skill.
- 3. Social Stigma and Discrimination Negative societal perceptions and biases can discourage visually impaired individuals from pursuing entrepreneurship. Some customers and investors may doubt their ability to manage businesses effectively. Public awareness campaigns and advocacy for inclusive business policies can help change these perceptions and promote the economic empowerment of visually impaired entrepreneurs.
- 4. Inadequate Assistive Technology While technology has created new opportunities for visually impaired entrepreneurs; access to assistive devices remains a challenge. Many adaptive technologies, such as screen readers and braille displays, are expensive and not widely available. Governments and private organizations should invest in making assistive technologies more affordable and accessible to visually impaired business owners.
- 5. Legal and Policy Barriers In many countries, legal frameworks do not adequately support entrepreneurship among persons with disabilities. A lack of disability-friendly business policies, tax incentives, and regulatory support hinders visually impaired entrepreneurs from establishing and scaling their businesses. Governments should implement policies that promote disability-inclusive entrepreneurship by offering tax breaks, business incentives, and legal protections.

Strategies for Promoting Entrepreneurship among Persons with Visual Impairment

- 1. Inclusive Entrepreneurship Skill: Governments and Skill institutions should integrate disability-inclusive content into entrepreneurship training programs. Online courses with audio lectures, Braille-printed business guides, and mentorship programs can make entrepreneurship Skill more accessible to visually impaired individuals.
- 2. Access to Funding and Financial Support: Financial institutions should develop special loan programs for visually impaired entrepreneurs. Governments can offer grants, subsidies, and low-interest loans to support business start-ups. Additionally, private sector collaborations can facilitate investment in disability-friendly enterprises.
- 3. Technology and Digital Empowerment: Expanding access to affordable assistive technology is essential. Governments and non-governmental organizations (NGOs) should work together to distribute screen readers, Braille machines, and AI-powered business tools to visually impaired entrepreneurs. Providing digital skills training can also enhance their ability to operate successful online businesses.
- 4. Public Awareness and Advocacy: Changing societal attitudes towards visually impaired entrepreneurs requires continuous advocacy. Media campaigns, success stories, and entrepreneurship conferences can help highlight the capabilities of visually impaired business owners. Policymakers should also be engaged in discussions on disability-inclusive economic development.
- 5. Mentorship and Business Support: Networks connecting visually impaired entrepreneurs with experienced mentors can enhance their skills and business strategies. Business incubators and networking groups can provide guidance, support, and resources to visually impaired individuals looking to start or expand their businesses.

Entrepreneurship is a powerful tool for economic empowerment, particularly for persons with visual impairment. By acquiring essential skills such as financial literacy, business management, digital proficiency, problem-solving, and networking, visually impaired individuals can overcome barriers and build successful enterprises. However, challenges such as limited access to capital, inadequate training, social stigma, and technological barriers must be addressed through inclusive policies, financial support, and technological advancements. Governments, NGOs, and private sector stakeholders must collaborate to create an enabling environment that promotes entrepreneurship among persons with visual impairment. With the right support, visually impaired entrepreneurs can contribute significantly to economic development, social inclusion, and self-reliance in the 21st century.

Advantages of Entrepreneurship Skill to Learners with Visual Impairment

Entrepreneurship Skill provides learners with visual impairment the necessary skills, knowledge, and confidence to engage in business activities, achieve self-reliance, and contribute to economic development. With inclusive training, learners can overcome barriers to employment, leverage technological advancements, and develop innovative business strategies. The following are key advantages of entrepreneurship Skill for learners with visual impairment:

1. Economic Empowerment and Financial Independence: Entrepreneurship Skill enables learners with visual impairment to develop skills necessary for financial independence. By equipping them with knowledge on business management, financial literacy, and investment strategies, they can create sustainable sources of income, reducing reliance on family support,

social assistance, or traditional employment. Studies indicate that individuals with disabilities who pursue entrepreneurship experience greater financial stability compared to those in conventional job settings (Ganda & Ngwakwe, 2020).

2. Self-Reliance and Independent Living: Entrepreneurship Skill fosters self-reliance by providing learners with practical business skills to start and manage their own ventures. It reduces dependency on employers, allowing them to create opportunities tailored to their abilities and interests. Self-employment enables visually impaired individuals to set their own work schedules, choose accessible business models, and operate in environments suited to their specific needs.

3. Enhanced Problem-Solving and Decision-Making Skills: Running a business requires critical thinking, problem-solving, and decision-making skills. Entrepreneurship Skill enhances these competencies by teaching learners how to analyze risks, develop business strategies, and adapt to market changes. This prepares them not only for entrepreneurship but also for other professional and personal challenges.

4. **Development of Digital and Technological Proficiency:** Modern entrepreneurship relies heavily on digital skills, including e-commerce, online marketing, and remote business management. Entrepreneurship Skill incorporates training on assistive technologies such as screen readers, speech-to-text software, and Braille-supported business tools, making digital business environments more accessible for learners with visual impairment.

5. **Increased Social Inclusion and Networking Opportunities:** Entrepreneurship Skill promotes social inclusion by connecting learners with mentors, business networks, and support organizations. Engaging in business activities allows individuals with visual impairment to participate actively in economic and social spheres, reducing stigma and breaking stereotypes related to disability.

6. **Improved Confidence and Self-Esteem:** Acquiring entrepreneurship skills boosts the confidence of learners with visual impairment. The ability to start and sustain a business fosters a sense of achievement, demonstrating that they can contribute meaningfully to society. Overcoming business challenges also enhances resilience, motivation, and self-efficacy.

7. **Job Creation and Community Impact**: Entrepreneurs with visual impairment not only create employment for themselves but also for others. Their businesses can provide job opportunities to other persons with disabilities, fostering inclusive economic development. In addition, they can serve as role models, inspiring others with disabilities to pursue self-employment.

8. Access to Funding and Business Support Services: Entrepreneurship Skill familiarizes learners with funding opportunities such as microfinance programs, grants, and government incentives for disabled entrepreneurs. It also provides guidance on how to develop business proposals and secure financial support. This knowledge is crucial in overcoming capital-related barriers that often hinder business success.

Entrepreneurship Skill is a powerful tool for empowering learners with visual impairment. It equips them with essential business skills, enhances self-reliance, promotes social inclusion, and improves their quality of life. Governments, Skill institutions, and policymakers must prioritize

inclusive entrepreneurship training to ensure that visually impaired learners can participate fully in economic development and independent living

Conclusion

Entrepreneurship serves as a vital pathway for economic empowerment, self-reliance, and social inclusion for persons with visual impairment. By equipping them with essential skills such as financial literacy, business management, digital proficiency, and problem-solving, entrepreneurship Skill enables them to overcome barriers to employment and create sustainable livelihoods. Despite challenges such as limited access to capital, social stigma, and inadequate assistive technology, targeted policies, inclusive training programs, and financial support can help bridge these gaps. Governments, non-governmental organizations, and private sector stakeholders must work collaboratively to create an enabling environment that fosters entrepreneurship among visually impaired individuals. By promoting inclusive Skill, investing in assistive technologies, and advocating for disability-friendly business policies, society can unlock the entrepreneurial potential of persons with visual impairment. With the right support, they can contribute significantly to economic development, innovation, and a more inclusive world where disabilities do not limit opportunities.

Recommendations

- 1. To promote entrepreneurship among persons with visual impairment and enhance their ability to achieve self-reliance and independent living, the following recommendations are proposed:
- 2. Inclusive Entrepreneurship Skill Governments and Skill institutions should integrate entrepreneurship training into special Skill curricula, using accessible learning materials such as Braille, audio formats, and screen-reader-friendly content.
- 3. Improved Access to Financial Support Financial institutions should develop special loan programs, grants, and microfinance schemes tailored for visually impaired entrepreneurs. Governments can also provide subsidies and tax incentives to encourage business ownership among persons with disabilities.
- 4. Investment in Assistive Technology Stakeholders should ensure the availability and affordability of assistive tools such as screen readers, voice-controlled business applications, and Braille-supported devices. This will enable visually impaired entrepreneurs to navigate the digital economy effectively.
- 5. Public Awareness and Advocacy Media campaigns, workshops, and success stories should be used to challenge societal stereotypes about the capabilities of visually impaired entrepreneurs. Advocacy efforts should also push for stronger legal frameworks that support inclusive business environments.
- 6. Business Mentorship and Support Networks Establishing mentorship programs and entrepreneurship hubs for visually impaired individuals can provide guidance, networking opportunities, and knowledge sharing to help them succeed in business.
- 7. Strengthening Legal and Policy Frameworks Governments should implement and enforce policies that promote disability-inclusive entrepreneurship, such as tax exemptions, business development programs, and accessible workspaces for visually impaired entrepreneurs.
- 8. Collaboration Between Stakeholders Partnerships between governments, NGOs, financial institutions, and the private sector should be encouraged to create initiatives that

provide visually impaired entrepreneurs with the necessary resources, funding, and training.

By implementing these recommendations, society can create a more inclusive entrepreneurial ecosystem where persons with visual impairment have equal opportunities to contribute to economic development, and achieve financial independence.

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